ZEBRA CAPTURE YOUR EDGE

WHAT MAKES ZEBRA DIFFERENT?

The Zebra L10 rugged mobility platform is built to last for years — and we support our customers for life. We provide the tools and support you need to successfully scope out your mobile technology needs, minimize resource waste and project failures, implement workflow improvements, and drive business growth...

- From the peripheral connectivity to the power sourcing, Wi-Fi communications to security, we will ask the right questions to ensure customers choose the right features and accessories for their workers' individual needs and their unique workflow designs.

- Do your customers need an in-vehicle mobility solution? We work with installers to ensure the rugged tablet is perfectly positioned, easily viewable, airbag compliant, and securely mounted with passenger safety in mind, down to the last pin and screw.

- Zebra Technologies is a U.S.-based company with trade-compliant manufacturing. Our Solution Architects ensure customers receive the right mobility solution for their business the first time, and our global customer service and support continue for the life of the device.

Zebra L10 Rugged Mobility Platform

THE SMART RUGGED CHOICE: One Tablet. Many Accessories. Countless Applications.

Every mobile worker has a unique set of technology needs, and it is more important than ever to give workers the right mobility tools. That is why we designed the L10 rugged mobility platform to offer a wide range of configurations and feature combinations. This versatility ensures that customers can give each worker the mobile computer that best supports their individual job demands without compromising on computing capabilities or requiring the use of multiple devices to do their job. This solves a very real problem for companies trying to appease many different workers and support many different workflows: They no longer have to force-fit the same device across the entire organization. By giving customers the ability to standardize on a single mobility platform with such a range of form factors and feature options, the L10 speeds the introduction of new mobility-delivered business efficiencies today and allows for fast scaling of customers' mobility solution in the future, without business disruption. It doesn't matter if customers choose just one L10 model or leverage all three (XSLATE, XBOOK, and XPAD) across their organization, IT will be able to quickly and remotely deploy, manage, upgrade and secure devices with minimal resources. And, they won't have to spend a lot of time redesigning workflow applications or reimaging devices.

PLATFORM ATTACK POINTS:

When your customers need to protect their data and workers, the durable and secure L10 will prove its worth. No matter which tablet-based form factor your customers choose, the L10 platform is the easiest way to provide workers with a premium rugged mobility experience, without paying a premium. To increase your selling success, highlight the following key differentiators for the strongest L10 platform positioning:

The Zebra L10 platform offers choices. Lots of them. It is far more versatile than any other tablet in its class.

Workers who spend their day on foot — or who spend any time outside of the office — need equipment that is rugged. However, workers have different device form factor preferences and different computing needs depending on the environment in which they spend the most time. With the L10, customers have lots of rugged choices to meet everyone's expectations. From performance and security, to connectivity and usability, your customers have a rare opportunity to custom-configure a truly rugged mobility solution that will reliably work in the world's harshest environments, and within the strictest enterprise computing standards, without performance degradation for at least 3-5 years.

In fact, the L10 offers more functional flexibility, more performance options, and more feature expansion options than any other tablet-based computing solution on the market today. The Toughpad FZ-G1 lacks this platform flexibility all together, while the Getac F110 base configuration is missing many features that come standard on the L10. Getac doesn't offer a top-hard-handle configuration or barcode reader option on the F110.

You have to "downgrade" to the Getac RX10 for those features, which also requires a compromise on power, performance, communications reliability, I/O and more. The L10 performance, power, durability, security, communications, I/O and data acquisition levels are consistent across all three configurations — slate tablet, 2-in-1, and hard handle tablet. Each L10 tablet can be equipped with workflow-specific tools needed to help users finish tasks faster, without error, including True Serial and HDMI-In ports, and the XPAD gives customers more choices (i.e. barcode reader) without compromising on anything else. The Fujitsu Q508 doesn't offer antenna pass through, an Intel Core CPU, a BCR option on any configuration, or most of the I/O that's standard on the L10. The Dell tablets don't offer BCR at all, and Getac is the only competitor to offer HDMI-In. Plus, Zebra empowers customers to customize the L10 down to the most intricate levels; this includes the BIOS or even the OS level. It is a level of support rarely offered by rugged OEMs, and never offered by non-rugged OEMs.

It is faster, and it lasts longer, thanks to powerful processors and lots of battery power.

If you look at the test results from RuggedPCReview.com, the L10 is technically the fastest rugged Windows Pro tablet on the market today. It is certainly the fastest Zebra rugged tablet to-date, which minimizes worker downtime or delays in data sharing to customers' benefit. Every L10 features 8th generation Intel® Core™-Series processors with PCIe SSD options offering 600 MBPS download/150 MBPS upload.

XSLATE L10
BATTLECARD

WHAT MAKES US DIFFERENT?

"Rugged to the Core" Engineering, Unmatched Reliability, and Long-Term Stability

At Zebra, we:

- Focus on the needs of mobile workers in government, global industrial, enterprise, and field-service industries

- Develop devices that survive the day – measured in ruggedness, wireless performance, battery runtimes and more

- Tailor mobile devices to specific industry applications while considering/fulfilling the "total solution" requirements for each individual customer: I/O, accessories, vehicle mounts, software, etc.

- Engineer scalable, future-proof rugged tablet platforms that minimize the TCO of customers' entire mobility solution for a minimum of 3-5 years

- Back up the L10 with a standard 3-year warranty to cover any manufacturing or product defects

- Offer xDefend tablet warranties to cover any damage to consumables and due to misuse

- Offer xDefend battery warranties that reduce device churn and improve TCO, a benefit not offered by many rugged or consumer device manufacturers

PLATFORM ATTACK POINTS (continued):

As a result, wireless download speeds are 600% faster, and 300% faster on upload, than previous Zebra 10" tablets, including the Bobcat, B10 and F5m. Even better, no other competing device currently incorporates 8th gen Intel processors. The Dell Latitude 7212 Rugged Extreme, Getac F110 and Panasonic FZ-G1 are all 7th gen processors. The Dell Latitude 12 Rugged Extreme uses 4th gen processors, while the Getac R10 (XPAD competitor) and Panasonic CF-20 use Intel Core M-Series processors. The Fujitsu tablet only offers a standard Atom processor. The L10 platform also has the longest lasting battery thanks to the standard hot-swap battery. (The closest competitor is the Toughpad FZ-G1 with 22 hrs after the optional hot swap, and the L10 offers far longer battery life than previous generation B10, D10, Bobcat, F5m and C5m tablets. No other device comes standard with hot swap; they are options on all Panasonic, Getac and Dell tablets.)

Customers get the best (in class) view of their business.

When it comes to display technology, it is insufficient to rely solely on anti-glare coatings or brighter backlights. (You can't out-bright the sun). That is why we give customers the option to equip their L10 with a 2K 1000 nit View Anywhere display or choose the standard 500 nit display for clear indoor view with an active digitizer pen option. It uses bonded technology to improve viewability and will go down to 10 nits for night vision compatibility. (The closest competitors – Getac F110 and RX10 and Panasonic FZ-G1 and CF-20 – max out at 800 nits, though they do offer that as the standard display. The Dell Latitude 12 Extreme clocks in between 450-500 nits, which is on par with our standard display brightness.) Plus, the standard Gorilla Glass used on the L10 is thicker than past tablet generations, and auto-sensing glove/wet touch ensures uninterrupted use in rain, snow, and cold storage facilities.

It is built rugged to the core so that durability doesn't become any issue in any environment.

Building on the successful F5, B10 and Bobcat tablets, Zebra designed a better rugged tablet from the ground up. Zebra knows rugged mobility – and understands the value of device durability – better than anyone else.

That is why we test our tablets beyond the rugged specs defined by MIL-STD-810G and IP65 dustproof and waterproof rating standards, to the point of failure. By doing this, we develop a deeper understanding of our products' performance capabilities and make small engineering tweaks to ensure the tablets will survive the hazards of real-world use cases, including careless worker handling,

drops into puddles, high humidity, shocks, vibrations, heavy rains and more.

For example, the L10 features rugged corner bumpers and a lightweight internal magnesium frame that is stronger than steel, lighter than aluminum, and won't twist after 6 ft drops. This provides both internal and external device protection to increase durability, providing a protective area around the display to allow for compression when dropped. Contrast to consumer-grade devices that use plastic bumpers and edge-to-edge glass, which aren't built to survive drops, especially not from 6 ft (shoulder height). Plus, consumer rugged cases don't protect against temperature and vibration and they eliminate docking capability. The C1D2 HazLoc-certified L10 also has a wider operating temperature range than every competing rugged or non-rugged device and a much higher drop rating than every other tablet (except for the Dell Latitude 12 Rugged Extreme, which also has a 6 ft drop rating).

It is truly mobile.

While the Toughpad FZ-G1 rightfully claims to be "the world's thinnest and lightest fully rugged 10.1" Windows 10 Pro tablet" – it is 2.4 lbs, while the L10 is 2.8 lbs – customers won't notice a difference in the weight, even when carrying all day long. The XSLATE L10 offers the right balance between screen real estate and lightweight mobility. (The Dell Latitude 7212 is the same weight and the Getac F110 is heavier.)

It is easy to secure and manage.

The unique design of the L10 platform makes it easy to secure and manage multiple groups of mobile workers and conduct routine hardware and software updates/ maintenance, without disrupting workflows. The removable back panel provides access to the PCIe SSD in high security environments where the SSD needs to be removed before the device physically leaves a location – which some competing devices don't offer. The L10 also offers multi-factor authentication for enterprise security environments along with a standard built-in fingerprint reader and TPM 2.0. Fujitsu is the only competitor to also include the fingerprint reader as standard. (The L10's optional SmartCard/CAC reader is on par with Panasonic, Getac and Dell devices, though the Dell Latitude 12 does include it as a standard feature.) The L10 also includes the Kensington lock as a standard feature, providing an additional deterrent to physical theft of the device. This is important when customers are interacting in public environments.

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It is better connected from a wireless perspective...

The L10 has five simultaneous MIMO WWAN, MIMO WLAN, and GPS pass through capabilities. (The Dell Latitude 12 Rugged Extreme and Getac F110 and RX10 models only have triple pass through capabilities. Panasonic devices only have dual RF pass through.) This significantly increases throughput and improves reception and transmission when there is interference, allowing users to get online no matter where they are in the world. This is especially appealing to customers with distributed assets, as the integrated 4G LTE with pass-through antennas give extended communication range. The L10 also features dual SIM support that will benefit utilities, public safety, transportation and field service customers whose operational jurisdiction span beyond the service area of a single network provider. The GPS capability is also critical for finding assets and updating GIS information among utility, public safety, natural resource, and government customers. Note: We spent a lot of time perfecting antenna and chip placement to ensure constant connectivity in low signal areas, we use a thicker solder than competing devices, and we put three different bands together to deliver CAT 12 radio capabilities. This may be the difference between "can connect" (as seen with consumer devices) and "will connect."

And from an I/O perspective.

Zebra tablets still include legacy I/O ports (True Serial, HDMI-In), while adding new port support. All ports are IPx5 rated with doors opened or closed. Internal silicone gaskets prevent water from getting past connectors. Customers enjoy IP65 (or IP54) protection even with the doors open. Just remember: Choosing a device with lots of I/O – especially the right I/O – is better for customers than choosing an IP68 device with one I/O port and losing IP68 protection when that port is in use – which is the case with "consumer rugged" knockoffs that are claiming to be more cost-efficient (and rugged enough) for business customers.

The entire platform is future-proof, resulting in less risk and a lower TCO than rugged/non-rugged competitors.

Zebra knows that the L10 will be in the field for a minimum of 3-5 years, so we made it a point to ensure the platform's long-term interoperability with both legacy and future IT systems. Customers won't have to upgrade their hardware every time they upgrade their software or introduce a new operational technology into their IT architecture,

such as those used for Industry 4.0, IoT, automation, and augmented reality applications. The L10's many standard and optional I/O ports play a big role in that extendibility.

Plus, with every single L10 rugged tablet configuration supported by one shared technology and accessory ecosystem, customers will enjoy more consolidated, and cost-effective, device and data management company wide — and a lower, more consistent, and more predictable cost of ownership for all connected operational and mobile computing technologies.

The long-term platform stability also provides a more consistent user experience throughout workers' careers. Customers only have to train users once on the L10 platform, regardless of device changes that may occur in the future (i.e. giving newly promoted supervisors an XBOOK after they've used the XSLATE or XPAD in the field).

TARGET INDUSTRIES AND WORKFLOWS

All Industries:
- Sales
- Customer Service
- Field Service
- Equipment Installations
- Maintenance and Repair
- Planning/Management
- Safety Audits
- Compliance Reporting
- Scheduling and Completion
- Situational Awareness
- Dispatch and Routing (GPS) Mapping
- GIS Asset Location
- Records Management
- Project Management
- In-Vehicle Computing (mounted solution)

Manufacturing
- Inventory Management
- Quality Assurance
- Picking/Packing, including Cold Storage
- Shipping/Receiving
- Logistics Management

Public Safety
- Evidence Collection
- Investigations
- Incident Reporting
- Emergency Response

Who Will Benefit from the XSLATE L10 Configuration?

The L10 slate tablet will most likely be preferred by those who split their time between the office, vehicle and field, including:
- Inventory managers
- Supervisors
- Factory/Warehouse Personnel
- Logistics Managers
- Sales Reps
- Customer Service Reps
- Field Service Techs
- Engineers

ZEBRA CAPTURE YOUR EDGE

XSLATE L10 Rugged Slate Windows Tablet
THE SMART RUGGED CHOICE FOR THE WALKING-AND-WORKING FORCE

Your customers need a reliable way to capture, extract, and analyze data about their customers, assets, and new revenue-generating opportunities, especially when workers are away from their desks. The XSLATE L10 is ideal for workers who need a lightweight compact device that has enough power, I/O, and display area to view data rich applications whether in the field, a vehicle, showroom or shop floor.

Whether your customers are in the public safety, utility, or manufacturing sectors, the XSLATE L10 rugged tablet computer will enable them to drive greater business efficiency among their mobile workforce, for a much longer useful life than competing tablets. The XSLATE L10 can be used:

Throughout a manufacturing / industrial space.
When paired with a Secure Mobile Dock, the L10 can be mounted next to a tool for a job set-up workflow. An Industrial Dock is perfect for a rugged desktop environment that requires a key lock and increased survivability.

In multiple utility environments, including the field and plant.
In fact, the XSLATE L10 will likely be preferred for supervisors who do not require a barcode reader and don't spend all-day, every day on foot. (In those cases, the XPAD L10 with top hard handle will be preferred.)

In law enforcement environments.
The XSLATE L10 is an excellent solution for police cruisers, especially in international markets and where smaller vehicles are deployed. The Secure Mobile Dock is designed with a VESA mounting pattern that can be fitted to one of our proprietary dash mounting systems as well as pole, console and seat mounting hardware. The systems can also be mounted to existing computer mounts which will reduce the cost to the purchaser. The compact and lightweight L10 will provide the police officer greater mobility and the ability to capture information in real time without the use of paper.

For professional services.
Realtors, insurance adjustors, and others who split their time between the field and office and want a lighter weight device may be interested in the L10 vs. R12.

For construction project planning and management.
Architects, engineers, project managers and others responsible for project design or oversight would benefit from the field-readiness of this desktop-friendly tablet.

In retail and quick-service-restaurant (QSR) environments.
Front-of-house team members, such as sales representatives, can use the XSLATE L10 either in hand or on a countertop to quickly confirm whether or not products are in stock, locate inventory, or show customers additional product options that are available online. The convenient kickstand/hand strap combo that are available with the XSLATE L10 (and standard with the XBOOK L10) supports use at a register, while the bright screen and lightweight tablet design benefits those working outdoors for queue-busting.

FORM FACTOR DIFFERENTIATORS*:

1. This lightweight tablet is easy to carry in hand for long periods of time for those who walk and work on occasion. It also transforms into an ideal laptop or desktop computer replacement with the addition of the Companion Keyboard and Kickstand or KickStrap. (Though customers who anticipate frequent keyboard use may prefer the XBOOK L10 configuration, which comes standard with keyboard and kickStrap.) Note: Panasonic claims that FZ-G1 is the lightest, thinnest tablet – and it is lighter than the XSLATE L10 by .4 lbs. However, the compact XSLATE L10 is the same weight as the Dell Latitude 7212 Rugged Extreme and a bit lighter than the Getac F110, which sees a big weight increase with the additional batteries. The Dell Latitude 12 Rugged Extreme is nearly double the weight of the L10, while the Fujitsu is only 1.3 lbs because it lacks many of the key features and ruggedness of the L10.

2. The slate tablet form factor can be used as either a mounted solution or mobile, fully functioning computer that can connect and sync with other operational technologies. (Those who want a mounted tablet/keyboard solution may also consider the XBOOK L10 configuration, though custom mounting in manufacturing, public safety or other fleet vehicles may be best served with the XSLATE L10 depending on mounting design).

3. This aesthetically-appealing slate tablet is far stronger than its sleek exterior may appear, built to survive extreme adversity. This rugged-to-the-core design reduces device and worker downtime while satisfying a younger generation of workers who expect consumer-looking devices.

4. Zebra understands that unsatisfied end-customers and idled workers are the largest components of TCO. Capable, always-available tablets enable IT to focus on more strategic projects (such as the refinement of your mobility solution or digital transformation) versus spending all day replacing failed units. Fortunately, the extreme field-proven durability of the XSLATE L10 tablet enables workers to focus on work, while virtually eliminating downtime.

See Attack Points and Accessory sections for more details on key L10 strengths to emphasize with customers.

XSLATE L10
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COMPETITIVE COMPARISON - DELL

	Zebra XSLATE L10	Dell Latitude 7212 Rugged Extreme	Dell Latitude 12 Rugged Extreme
COMPUTING PLATFORM			
Operating System	Windows 10 Pro	Windows 10 Pro; Win 7 downgrade option	Windows® 10 Pro/Home, 8.1 Pro, 8.1, 7 Pro
Processor	8th gen Intel® Core™ i7 vPro™ 8650U; i5 vPro 8350U; i5 8250U; Intel® Pentium® N4200	7th gen Intel Core i7 vPro 7600U, i5 7300U, i3 7100U, 6th gen i5-6300U dual-core	4th gen Intel® Core™ i7 dual-core 6600U w/ vPro, i5 6300U w/ vPro, i3 6100U
Memory	4GB (Pentium N4200 only); 8GB (Pentium N4200 & Core i5 8250U only); 16GB (Core i5 vPro 8350U & Core i7 vPro 8650U only	8GB or 16GB 1866MHz LPDDR3	2 DIMM slots supporting up to 16GB 1600MHz DDR3L
Internal Storage	Up to 1 TB PCle SSD (on Core models); up to 512 GB SSD (on Pentium models)	2 DIMM slots supporting up to 16GB 1600MHz DDR3L	Up to 1TB mobility SSDs; Optional 256GB mSATA SED SSD
Battery Capacity	Up to 10 hours with standard battery	5 hours, 9.7 hrs. with 2nd battery	9.1 hrs – 4-cell (56 Whr) lithium-ion battery
Battery Swap	Standard Hot Swappable – up to 27 hours	Optional Hot Swappable Dual Batteries for up to 19 hours - 2-cell (34Wh) or 2-cell (26Wh)	Optional Hot Swappable 4-cell (50 Whr) long lifecycle lithium-ion battery w/ 3 yr warranty
Display	10.1" 2K Resolution WUXGA 1920 x 1200 (16:10) with Standard 500 Nit Capacitive, or (Optional) View Anywhere® 1000 Nit Capacitive w/ or w/o active Wacom® digitizer; Night vision	11.6" FHD (1920x1080) 16:9 Direct-View 525 Nit outdoor-readable AG/AR/AS/Polarizer	11.6" HD (1366 x 768) 16:9 Direct-View outdoor-readable display
COMMUNICATIONS			
Wi-Fi	(Standard) Intel® Dual Band Wireless-AC 8265 802.11ac Wi-Fi® plus Bluetooth® 4.2 (EDR + BLE)	(Optional) Intel® Dual Band Wireless-AC 8265 with Bluetooth® 4.2 + vPro™; Intel® Dual Band Wireless-AC 8265 + No Bluetooth 4.2 Wireless Card; or Qualcomm QCA61x4A 802.11ac Dual Band (2x2) Wireless Adapter+ Bluetooth 4.1	802.11ac dual band
4G LTE	(Optional) Internal Wireless -1 expansion slot Sierra Wireless EM7565, 4G LTE w/ GNSS (GPS + GLONASS + Galileo + Beidou) or Discrete GNSS, Navisys Technology (u-blox) GPS + GLONASS with SBAS (WAAS, EGNOS and MSAS)	(Optional) Qualcomm® Snapdragon™ X7 LTE-A or Dell Wireless 5816e multi-mode Gobi™ 5000 4G LTE WAN Card (Japan/ANZ only)	(Optional) Dell Wireless 5808E multi-mode Gobi™ 5000 4G LTE card; Dell Wireless 5570E single-mode HSPA+ card
Antenna Pass Through	(Optional) Pass through antenna includes 5 ports for MIMO WWAN, MIMO WLAN and GPS	Dual RF-pass through (Wi-Fi and mobile broadband)	10/100/1000 gigabit Ethernet and triple RF-pass though (GPS, mobile broadband, WLAN)
Bluetooth	Yes - 4.2	Yes – 4.1 or 4.2 depending on option	Yes – 4.0 with vPro
GPS	Optional U-Blox GPS	Optional U-Blox GPS	Optional U-Blox GPS
DATA ACQUISITION			
Barcode Scanning	Optional NFC and UHF RFID reader (AEI); BCR only available on XPAD	No; NFC only	No
Camera	13MP rear/ 2MP front	Optional integrated front and rear cameras with built-in privacy shutter	(Optional) FHD video front web cam w/ privacy shutter, 8MP rear w/ LED flash

XSLATE L10
BATTLECARD

COMPETITIVE COMPARISON - DELL (CONTINUED)

	Zebra XSLATE L10	Dell Latitude 7212 Rugged Extreme	Dell Latitude 12 Rugged Extreme
DATA ACQUISITION (CONTINUED)			
I/O	USB 3.0 (x2), USB Type C, micro SDXC Port, RJ-45, Audio Jack; dual nano SIM (4FF), (Optional) True RS232 Serial, HDMI-In, UHF RFID (AEI), or SmartCard/CAC Reader	USB 3.0 Type A; USB 3.1 Type C Gen 1, supports power and display; Universal Audio Jack; Contactless SmartCard reader (Optional) Micro serial RS-232; Contacted SmartCard Reader and touch Fingerprint Reader	USB 3.0 (2*), USB 2.0, native RS-232 port, RJ-45 gigabit Ethernet connector, stereo headphone/ mic combo jack, VGA, HDMI; Memory card reader*, ExpressCard 54 mm or PCMCIA; *Selecting ExpressCard or PCMCIA replaces 1 USB 3.0 port and memory card reader)
Keyboard/2-in-1	Optional keyboard, or recommend choosing XBOOK L10 configuration	Rugged RGB Backlit Keyboard Cover option	Clamshell w/ flip-hinge display; (Optional) rubberized RGB backlit keyboard w/ stealth
Touch	10-point capacitive touch with auto-sensing glove/wet touch	Gloved multi-touch	Resistive glove-capable 5-point multi-touch
Digitizer Pen	(Optional) Active Wacom digitizer w/ 1000 nit	(Optional) Active pen	(Optional) rugged stylus and tether
Voice	Noise cancelling; 2 front array mics, 1 rear speaker	NA – universal audio jack	High-quality speaker, integrated noise-reducing array microphones
RUGGEDNESS			
Ratings	IP65/MIL-STD-810G	IP65/MIL-STD-810G/MIL-STD-410F	IP65/MIL-STD-810G/MIL-STD-410F
Design Elements	Magnesium-alloy internal frame with rubberized enclosure; durable corner bumpers ports sealed with tight-fitting rubber plugs	N/A ("similar to previous generations")	Impact-resistant ultra polymers, sturdy magnesium alloy; sealed doors, compression gasketing; 4th gen QuadCool™ thermal mgmt
Drop Spec	6 ft (plywood over concrete): 4 ft (concrete)	4 ft in transit; 3 ft. while operating	6 ft in transit; 3 ft while operating
Glass Protection	Gorilla Glass 3 and standard user replaceable anti-glare screen protector	(Optional) etched Gorilla Glass	N/sA
Temperature	Operating: -20 °C to 60 °C / -4 °F to 140 °F Storage: -30 °C to 70 °C / -22 °F to 158 °F	Operating: 29°C to 63°C / -20°F to 145°F Storage: -51°C to 71°C / -60°F to 160°F	Operating: 29°C to 63°C / -20°F to 145°F Storage: -51°C to 71°C / -60°F to 160°F
HazLoc Certs	C1D2	C1D2	C1D2
Data Security	(Standard) TPM 2.0, Integrated Fingerprint Reader; removable SSD panel (Optional) Smart Card/CAC Reader	(Standard) TPM 2.0, ControlVault authentication, Dell Security Tools, Encryption, Dell Backup and Recovery (Optional) Fingerprint Scanner, Smart Card/CAC Reader	(Standard) TPM 1.29, ControlVault authentication, Dell Security Tools, Encryption, Dell Backup and Recovery, integrated & contactless SmartCard reader, (Optional) Fingerprint Reader
Physical Security	Standard integrated Kensington Lock	Kensington Lock	Steel-reinforced cable lock slot
OTHER			
Accessory Ecosystem	Companion Keyboard; Kickstand; KickStrap; Soft Handle; Extended Life Battery; Battery Charger; Carry Case; Shoulder Strap; Mounting Hardware and Accessories	Power Companions, Kickstand, Shoulder Strap, Soft and Rigid Handle options, Chest Harness, Cross Strap, Backpack Modules, Dell Monitors, and Dell Wireless Keyboard and Mouse	Nylon handle, shoulder strap, rubber handle, rugged battery charger, multiple Dell power adapters, displays, headsets, etc.
Docking Options	Industrial Dock; Vehicle Dock; Office Dock – compatible with all current/future L10 models	Rugged Tablet Desk Dock; Rugged Tablet Vehicle Dock; Dell Business Dock	Rugged desk dock, universal vehicle docks from Dell, Havis and PMT compatible w/ all Latitude
Weight	2.8 lbs tablet only	2.8 lbs tablet only; 5 lbs w/ keyboard & twin 4 cell batteries	Starts at 6.0 lbs with 4-cell battery
Starting Price	$2199	$1899	$3339

XSLATE L10
BATTLECARD

COMPETITIVE COMPARISON - PANASONIC

	Zebra XSLATE L10	Panasonic Toughpad FZ-G1
PERFORMANCE		
OS	Windows 10 Pro	Windows 10 Pro
Processor	8th gen Intel® Core™ i7 vPro™ 8650U; i5 vPro 8350U; i5 8250U; Intel® Pentium® N4200	Intel 7th Gen i5 vPro 7300U (standard) or Core i7 vPro 7600U (optional)
Memory	4GB (Pentium N4200 only); 8GB (Pentium N4200 & Core i5 8250U only); 16GB (Core i5 vPro 8350U & Core i7 vPro 8650U only	8GB SDRAM
Internal Storage	Up to 1 TB PCIe SSD (on Core models); up to 512 GB SSD (on Pentium models)	256GB SSD with heater; (Optional) 512GB and 1TB SSDs
Battery Capacity	Up to 10 hours with standard battery	11 hours - Li-ion 11.1 V, 4200 mAh (typ.), 4080 mAh (min.)
Battery Swap	Standard Hot Swappable – up to 27 hours	Optional hot swappable battery – up to 22 hours
Display	10.1" 2K Resolution WUXGA 1920 x 1200 (16:10) with Standard 500 Nit Capacitive, or (Optional) View Anywhere® 1000 Nit Capacitive with or without active Wacom® digitizer; Night vision	10.1" WUXGA 1920 x 1200 with LED backlighting; AR and AG treatments on 800 nit daylight-readable IPS display; Ambient light sensor, digital compass, gyro and acceleration sensors; Automatic screen rotation
COMMUNICATIONS		
Wi-Fi	(Standard) Intel® Dual Band Wireless-AC 8265 802.11ac Wi-Fi® plus Bluetooth® 4.2 (EDR + BLE)	(Standard) Intel® Dual Band Wireless-AC 8265 - IEEE 802.11a/b/g/n/ac
4G LTE	(Optional) Internal Wireless -1 expansion slot - Sierra Wireless EM7565, 4G LTE w/ GNSS (GPS + GLONASS + Galileo + Beidou) or Discrete GNSS, Navisys Technology (u-blox) GPS + GLONASS with SBAS (WAAS, EGNOS, MSAS)	(Optional) integrated 4G LTE multi carrier mobile broadband with satellite GPS - Sierra Wireless™ EM7455
Antenna Pass Through	(Optional) Pass through antenna includes 5 ports for MIMO WWAN, MIMO WLAN and GPS	Dual high-gain antenna pass through
Bluetooth	Yes - 4.2	Yes – 4.2
GPS	Optional U-Blox GPS	Optional dedicated U-Blox GPS
DATA ACQUISITION		
Barcode Scanning	Optional NFC and UHF RFID reader (AEI); BCR only available on XPAD	(Optional) Choice of LED or Laser 2D barcode reader (EA15 or EA21), GPS, Serial Dongle, Ethernet, MicroSDXC or second USB 2.0 port
Camera	13MP rear/ 2MP front	2 MP (1920 x 1080 pixels), 30fps(Video) front; 8MP rear camera with autofocus and LED flash; Infrared Sensor with Windows Hello support; (Optional) Thermal camera
I/O	USB 3.0 (x2), USB Type C, micro SDXC Port, RJ-45, Audio Jack; dual nano SIM (4FF), (Optional) True RS232 Serial, HDMI-In, UHF RFID (AEI), or SmartCard/CAC Reader	(Standard) USB 3.0, Micro SDHC, HDMI, mini-jack stereo; (Optional) RJ-45, second USB 2.0
Keyboard/2-in-1	Optional keyboard, or recommend choosing XBOOK L10 configuration	Onscreen QWERTY keyboard only; a 3rd-party attachable keyboard is available, but does not come with Panasonic support
Touch	10-point capacitive touch with auto-sensing glove/wet touch	10-point gloved/wet multi touch + digitizer screen

XSLATE L10
BATTLECARD

COMPETITIVE COMPARISON - PANASONIC (CONTINUED)

	Zebra XSLATE L10	Panasonic Toughpad FZ-G1
DATA ACQUISITION (CONTINUED)		
Digitizer Pen	(Optional) Active Wacom digitizer w/ 1000 nit	Electronic waterproof stylus pen with integrated holder
Voice	Noise cancelling; 2 front array mics, 1 rear speaker; Intel HD Audio	Integrated mic and Monaural speaker; Intel HD Audio
RUGGEDNESS		
Ratings	IP65/MIL-STD-810G	IP65/MIL-STD-810G; MIL-STD-461F version of battery
Design Elements	Magnesium-alloy internal frame with rubberized enclosure; durable corner bumpers ports sealed with tight-fitting rubber plugs	Magnesium alloy chassis encased with ABS and elastomer corner guards
Drop Spec	6 ft (plywood over concrete): 4 ft (concrete)	4 ft while operating
Glass Protection	Gorilla Glass 3 and standard user replaceable anti-glare screen protector	Direct bonding; pre-installed replaceable screen film for LCD protection
HazLoc Certs	C1D2	(Optional) C1D2
Temperature Range	Operating: -20 °C to 60 °C / -4 °F to 140 °F	Operating: -29 °C to 60 °C / - 20°F to 140 °F
Data Security	(Standard) TPM 2.0, Integrated Fingerprint Reader; removable SSD panel (Optional) Smart Card/CAC Reader	(Standard) TPM 2.07; Computrace theft protection agent in BIOS; Password Security: Supervisor, User, Hard Disk Lock; (Optional) Choice of bridge battery, magstripe reader, insertable SmartCard reader, insertable SmartCard reader with bridge battery, contactless SmartCard/RFID HF reader or UHF 900MHz RFID reader
Physical Security	Standard integrated Kensington Lock	Kensington cable lock slot
OTHER		
Accessory Ecosystem	Companion Keyboard; Kickstand; KickStrap; Soft Handle; Extended Life Battery; Battery Charger; Carry Case; Shoulder Strap; Mounting Hardware and Accessories	AC Adapter; Standard and Long Life Battery Packs; MIL-461F version of standard battery; Long Life Battery Bundle (includes rotating hand strap and corner guard set); Single Battery Charger Bundle; 3-Bay Battery Charger; Car Adapters (w/ or w/o USB port); Tall Corner Guard Set; Rotating Hand Strap and Tall Corner Guard Set Bundle; ToughMate G1 Always-On Case w/ hand strap; ToughMate G1 Professional Portfolio; ToughMate G1 "X" Hand Strap; Waterproof digitizer pen; Tether; LCD Protective Film; Payment sleeve for Verifone
Docking Options	Industrial Dock; Vehicle Dock; Office Dock – compatible with all current/future L10 models	Desktop Cradle; Gamber Johnson and Havis Vehicle Docks (with and without pass-through)
Weight	2.8 lbs tablet only	2.4 lbs with standard battery; 2.9 lbs with long life battery
Starting Price	$2199	$2749

XSLATE L10
BATTLECARD

COMPETITIVE COMPARISON - GETAC

	Zebra XSLATE L10	Getac F110
PERFORMANCE		
Operating System	Windows 10 Pro	Windows 10 Pro
Processor	8th gen Intel® Core™ i7 vPro™ 8650U; i5 vPro 8350U; i5 8250U; Intel® Pentium® N4200	7th Gen Intel Core I7 vPro 7600U, i7 7500U, i5 vPro 7300U, i5 7200U
Memory	4GB (Pentium N4200 only); 8GB (Pentium N4200 & Core i5 8250U only); 16GB (Core i5 vPro 8350U & Core i7 vPro 8650U only	4GB DDR4 expandable to 16GB3
Internal Storage	Up to 1 TB PCIe SSD (on Core models); up to 512 GB SSD (on Pentium models)	Solid State OPAL 2.0 Up to 512GB
Battery Capacity	Up to 10 hours with standard battery	Up to 12 hrs with hot swap
Battery Swap	Standard Hot Swappable – up to 27 hours	Hot swappable Dual Li-Ion battery (2160mAH)
Display	10.1" 2K Resolution WUXGA 1920 x 1200 (16:10) with Standard 500 Nit Capacitive, or (Optional) View Anywhere® 1000 Nit Capacitive with or without active Wacom® digitizer; Night vision	11.6" IPS HD (1366x768) 800 NITs LumiBond® 2.0 sunlight readable display
COMMUNICATIONS		
Wi-Fi	(Standard) Intel® Dual Band Wireless-AC 8265 802.11ac Wi-Fi® plus Bluetooth® 4.2 (EDR + BLE)	802.11ac
4G LTE	(Optional) Internal Wireless -1 expansion slot Sierra Wireless EM7565, 4G LTE w/ GNSS (GPS + GLONASS + Galileo + Beidou) or Discrete GNSS, Navisys Technology (u-blox) GPS + GLONASS with SBAS (WAAS, EGNOS and MSAS)	Optional 4G LTE multi-carrier WWAN and 8-band 3D antenna
Antenna Pass Through	(Optional) Pass through antenna includes 5 ports for MIMO WWAN, MIMO WLAN and GPS	Optional RF antenna pass through for GPS, WLAN & WWAN
Bluetooth	Yes - 4.2	Standard - 4.2
GPS	Optional U-Blox GPS	Optional dedicated GPS
DATA ACQUISITION		
Barcode Scanning	Optional NFC and UHF RFID reader (AEI); BCR only available on XPAD	Yes – see I/O section for options; (Optional) magnetic stripe card reader; LF/HF RFID
Camera	13MP rear/ 2MP front	Optional FHD webcam; or IR webcam; or 8MP auto focus camera
I/O	USB 3.0 (x2), USB Type C, micro SDXC Port, RJ-45, Audio Jack; dual nano SIM (4FF), (Optional) True RS232 Serial, HDMI-In, UHF RFID (AEI), or SmartCard/CAC Reader	DC in; USB 3.0; Headphone out/Mic-in Combo; HDMI; (Optional) HDMI-in (w/smart card reader); (Optional) 1D/2D imager barcode reader; or RS232 Port; or 10/100/1000 base-T Ethernet; or MicroSD slot; or USB 2.0 port; or RS232 Port + 10/100/1000 base-T Ethernet
Keyboard/2-in-1	Optional keyboard, or recommend choosing XBOOK L10 configuration	Optional detachable folding keyboard

XSLATE L10
BATTLECARD

COMPETITIVE COMPARISON - GETAC (CONTINUED)

	Zebra XSLATE L10	Getac F110
DATA ACQUISITION (CONTINUED)		
Touch	10-point capacitive touch with auto-sensing glove/wet touch	Multi-touch
Digitizer Pen	(Optional) Active Wacom digitizer w/ 1000 nit	Standard hard-tip stylus; (Optional) digitizer
Voice	Noise cancelling; 2 front array mics, 1 rear speaker	?
RUGGEDNESS		
Ratings	IP65/MIL-STD-810G	IP65/MIL-STD-810G/ (optional) MIL-STD-461F
Design Elements	Magnesium-alloy internal frame with rubberized enclosure; durable corner bumpers ports sealed with tight-fitting rubber plugs	?
Drop Spec	6 ft (plywood over concrete): 4 ft (concrete)	Unknown – "drop resistant"
Glass Protection	Gorilla Glass 3 and standard user replaceable anti-glare screen	?
Temperature Range	Operating: -20 °C to 60 °C / -4 °F to 140 °F Storage: -30 °C to 70 °C / -22 °F to 158 °F	Operating: 29°C to 63°C / -20°F to 145°F Storage: -51°C to 71°C / -60°F to 160°F
HazLoc Certs	C1D2	Optional ANSI/ISA 12.12.01
Data Security	(Standard) TPM 2.0, Integrated Fingerprint Reader; removable SSD panel (Optional) Smart Card/CAC Reader	(Standard) TPM 2.0, NIST BIOS; (Optional) Smart Card/CAC Reader, Absolute DDS; Fingerprint Scanner* *Mutually exclusive to other options & limited by minimum order quantities
Physical Security	Standard integrated Kensington Lock	?
OTHER		
Accessory Ecosystem	Companion Keyboard; Kickstand; KickStrap; Soft Handle; Extended Life Battery; Battery Charger; Carry Case; Shoulder Strap; Mounting Hardware and Accessories	8-bay and 2-bay battery chargers, power and vehicle adapters, spare stylus and digitizer, tablet bag, bracket (with/without SmartCard), shoulder strap, shoulder harness, hand strap
Docking Options	Industrial Dock; Vehicle Dock; Office Dock – compatible with all current/future L10 models	Havis and Gamber vehicle docks, including Havis tri-pass-through dock; office dock
Weight	2.8 lbs tablet only	3.08 lbs tablet only
Starting Price	$2199	$1899

COMPETITIVE COMPARISON - FUJITSU

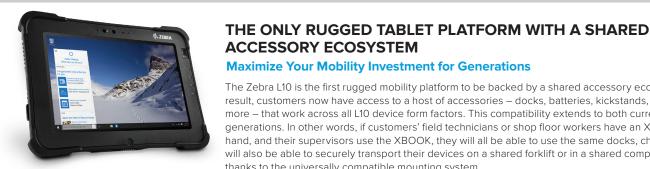|	Zebra XSLATE L10	Fujitsu Stylistic Q508
PERFORMANCE		
Operating System	Windows 10 Pro	Windows 10 Pro Tablet Version
Processor	8th gen Intel® Core™ i7 vPro™ 8650U; i5 vPro 8350U; i5 8250U; Intel® Pentium® N4200	Intel® Atom® x5-Z8550 Processor
Memory	4GB (Pentium N4200 only); 8GB (Pentium N4200 & Core i5 8250U only); 16GB (Core i5 vPro 8350U & Core i7 vPro 8650U only	4 GB (2GB x 2), Up to 4 GB Total, 1600 MHz, LPDDR3; not upgradeable
Internal Storage	Up to 1 TB PCIe SSD (on Core models); up to 512 GB SSD (on Pentium models)	128 GB eMMC SSD
Battery Capacity	Up to 10 hours with standard battery	Up to 10 hrs 48 mins; Lithium ion 3 cell, 34 Wh
Battery Swap	Standard Hot Swappable – up to 27 hours	No
Display	10.1" 2K Resolution WUXGA 1920 x 1200 (16:10) with Standard 500 Nit Capacitive, or (Optional) View Anywhere® 1000 Nit Capacitive w/ or w/o active Wacom® digitizer; Night vision	10.1", WUXGA; LED backlight, Anti-glare TFT display with wide viewing angles, WUXGA, 1920 x 1200
COMMUNICATIONS		
Wi-Fi	(Standard) Intel® Dual Band Wireless-AC 8265 802.11ac Wi-Fi® plus Bluetooth® 4.2 (EDR + BLE)	Intel® Dual Band Wireless-AC 7265 802.11AC/A/B/G/N
4G LTE	(Optional) Internal Wireless -1 expansion slot Sierra Wireless EM7565, 4G LTE w/ GNSS (GPS + GLONASS + Galileo + Beidou) or Discrete GNSS, Navisys Technology (u-blox) GPS + GLONASS with SBAS (WAAS, EGNOS and MSAS)	NA; LAN via LAN via Keyboard Cover, Docking Cradle, or Conversion Adapter
Antenna Pass Through	(Optional) Pass through antenna includes 5 ports for MIMO WWAN, MIMO WLAN and GPS	No
Bluetooth	Yes - 4.2	Yes – 4.0
GPS	Optional U-Blox GPS	No
DATA ACQUISITION		
Barcode Scanning	Optional NFC and UHF RFID reader (AEI); BCR only available on XPAD	No
Camera	13MP rear/ 2MP front	2MP Front Webcam and 8MP Rear Webcam with Autofocus and status indicator
I/O	USB 3.0 (x2), USB Type C, micro SDXC Port, RJ-45, Audio Jack; dual nano SIM (4FF), (Optional) True RS232 Serial, HDMI-In, UHF RFID (AEI), or SmartCard/CAC Reader	USB 3.0 Type-C, USB 3.0 Type-A, Micro SD Slots; SIM
Keyboard/2-in-1	Optional keyboard, or recommend choosing XBOOK L10 configuration	Optional keyboard cover for 2-in-1 configuration

XSLATE L10
BATTLECARD

ZEBRA CAPTURE YOUR EDGE

COMPETITIVE COMPARISON - FUJITSU (CONTINUED)

	Zebra XSLATE L10	Fujitsu Stylistic Q508
DATA ACQUISITION (CONTINUED)		
Touch	10-point capacitive touch with auto-sensing glove/wet touch	Touch
Digitizer Pen	(Optional) Active Wacom digitizer w/ 1000 nit	Dual digitizer delivers both pen and touch input and tether garage
Voice	Noise cancelling; 2 front array mics, 1 rear speaker	Realtek ALC5672, one audio combo jack, stereo speakers, dual digital microphones
RUGGEDNESS		
Ratings	IP65/MIL-STD-810G	IP54/MIL-STD-810G
Design Elements	Magnesium-alloy internal frame with rubberized enclosure; durable corner bumpers ports sealed with tight-fitting rubber plugs	Rubberized corners for grip
Drop Spec	6 ft (plywood over concrete): 4 ft (concrete)	5 ft
Glass Protection	Gorilla Glass 3 and standard user replaceable anti-glare screen	NA
Temperature Range	Operating: -20 °C to 60 °C / -4 °F to 140 °F Storage: -30 °C to 70 °C / -22 °F to 158 °F	Operating: 41°F to 95°F
HazLoc Certs	C1D2	NA
Data Security	(Standard) TPM 2.0, Integrated Fingerprint Reader; removable SSD panel (Optional) Smart Card/CAC Reader	Fingerprint reader, Intel PTT, BIOS Supervisor and User Password, Boot Sector Write Prevention, BIOS-enabled Absolute theft recovery system (service required)
Physical Security	Standard integrated Kensington Lock	NA
OTHER		
Accessory Ecosystem	Companion Keyboard; Kickstand; KickStrap; Soft Handle; Extended Life Battery; Battery Charger; Carry Case; Shoulder Strap; Mounting Hardware and Accessories	Keyboard Cover (US) with LAN port; Folio Cover; Protective TPU Cover with shoulder strap; USB Type-C to microHDMI conversion cable; USB Type-C to HDMI conversion cable; USB to LAN conversion cable
Docking Options	Industrial Dock; Vehicle Dock; Office Dock – compatible with all current/future L10 models	Docking Cradle (interoperable with STYLISTIC Q738); Intermediary VESA Mount Plate
Weight	2.8 lbs tablet only	1.3 lbs tablet only; 2.16 with keyboard cover
Starting Price	$2199	$599

XSLATE L10
BATTLECARD

THE ONLY RUGGED TABLET PLATFORM WITH A SHARED ACCESSORY ECOSYSTEM

Maximize Your Mobility Investment for Generations

The Zebra L10 is the first rugged mobility platform to be backed by a shared accessory ecosystem. As a result, customers now have access to a host of accessories – docks, batteries, kickstands, keyboards and more – that work across all L10 device form factors. This compatibility extends to both current and future generations. In other words, if customers' field technicians or shop floor workers have an XPAD or XSLATE in hand, and their supervisors use the XBOOK, they will all be able to use the same docks, chargers, etc. They will also be able to securely transport their devices on a shared forklift or in a shared company vehicle thanks to the universally compatible mounting system.

This widespread accessory interoperability will appeal to every customer given that every customer wants to save money and minimize resource waste, especially when multiple form factors will be deployed in overlapping workflows. Unlike consumer devices – which have frequent superficial design changes that require all new accessories every year or two – or rugged devices that are end-of-life by the time customers are ready to upgrade 3-5 years down the line and require all new accessories to fit the new models, the L10 accessories will still be compatible with whichever new L10 device customers buy now or 5 years from now. Beyond reducing accessory churn rates due to device upgrades, the shared L10 accessory ecosystem also eliminates frequent re-orders of lost accessories as they can be borrowed or re-distributed among the broader workforce.

Note: Panasonic does not offer interoperability between its accessory ecosystem, so customers would have to buy new accessories every time they upgrade or add a new model (e.g. G1 vs A2) into the mix. And though Dell and Fujitsu have more of an accessory "ecosystem" offering with monitors, chargers, cases, etc., they aren't universally compatible across different product models and generations. Same goes for Getac, which has a limited accessory lineup that relies heavily on third-party docks.

With this much functional flexibility in just one accessory ecosystem, it is easy for your customers to support all workers and preserve their mobility investment for years to come, no matter which devices they need now or then:

Safely Transport the Tablet

The L10 Secure Mobile Dock is great for in vehicle computing and features backward compatibility with the Xplore xDIM module used for B10, D10, and Bobcat for power and connectivity. It protects and secures all L10 tablet form factors under heavy shock and vibration. This rugged, lightweight vehicle cradle also withstands the bumps and turns of the road while keeping the tablet steady for navigational use. Once workers reach their destination, the "Grab and Go" design allows for quick, one-handed tablet undocking. The optional xDIM G3 Docking Interface Module powers the tablet via a cigarette lighter port or optional hard-wired connection. xDIM G3 has 2 USB 2.0 ports to connect peripheral devices to the tablet. (Cradle is compatible with L10 rugged tablet models only)

Securely Dock at a Desk, in the Shop, in a Storefront or Back-of-House for Full Desktop Computing

The Industrial Dock is a lower-cost dock suitable for office environments where external monitors and full-size keyboards are preferred. It combines the L10 Vehicle Cradle and a sturdy desk stand to hold customers' L10 in place. Perfect for touch applications in the plant, warehouse, or office, the dock provides power to the tablet and has two USB ports for expanded connectivity. Customers can add on an optional 4K port replicator to gain four USB 3.0 and 2 USB 2.0 ports, DVI, Display Port or HDMI, Gigabit Ethernet, microphone in, Stereo speaker out, and security lock slot.

Make It Easy for Workers to Carry and Use their Tablet Throughout the Day, Even for Data-Intensive Tasks

A soft top handle, shoulder strap and carry case are available for the XSLATE configuration for easy transport of the L10 tablet. A rotating KickStrap accessory gives the user an ergonomic way to carry the device one handed and prop up the device to enable comfortable desktop use in the field and at a desk. The integrated Kickstand closes tightly when workers are on the move, enabling access to the Rotating Hand Strap, which can be adjusted for hand size as well as unique rotation angle. The full travel, tactile feedback, spill-resistant L10 Companion Keyboard makes it easy to submit reports from the vehicle or job site. The touchpad supports two-finger and three-finger gestures. The Companion Keyboard closes over the display glass like a laptop, but with a magnetic closure, so there are no cumbersome latches. When it's time to snap the L10 tablet into a dock, the keyboard detaches easily.

Power Around-the-Clock Productivity

The Extended Life Battery (98Whr) is ideal for workers who are in the field for long periods of time, or for rugged tablets utilized around-the-clock for shift work. It powers L10 rugged tablets up to 27 hours on a single charge. This battery pack attaches to the tablet using the battery bracket kickstand. Single and dual bay battery chargers enable customers to deploy their XSLATE L10 indefinitely, making these rugged tablets a great solution for shift workers. Workers simply swap out the battery with spares for all-day, every-day power. The L10 features a bridge battery to power the device during the battery hot-swap process, allowing the user to keep their system running and maintain radio connections.

QUALIFYING SALES QUESTIONS

- Are you looking for a device that doesn't require you to compromise on performance or features, even on a tight budget?
- Do you need a lightweight, compact device that offers full computing capabilities for seamless use between the field, vehicle & office?
- Do you need a lot of I/O, or specialized I/O?
- Do you need pass-thru antenna capabilities?
- Do you need a device that can be equally reliable to connect to business and communication systems when used inside and outside the four walls?
- Are you concerned with data and device security? Do you need a Smart Card/CAC Reader?
- Do you need a device that can survive extreme adversity, including 6 ft drops? Will it be used in Hazardous Locations?
- **Would you benefit from a tablet that offers**:
    - Around-the-clock device utilization and a hot-swappable battery?
    - An ultra-bright display for easy viewing of detailed data day and night, even in direct sunlight?
    - Secure mounts and easy-carry kits?

SALES/REFERENCE MATERIALS

For more information visit:
www.zebra.com
www.xploretech.com